





#### Jan Ruma

Vice President, Hospital Council of Northwest Ohio Director, Northwest Ohio Pathways HUB

# Strategic Partnership





#### Stark County THRIVE Infant Mortality Project

- Strong evidence based interventions
- Built on broad based community collaboration
- Measure results for success
- · Leverage regional investments
- Develop model for sustainable interventions and funding.
- · Improve infant mortality
- · Eliminate disparities





#### **Pathways Community HUB Model Endorsers**









Centers for Disease Control and Prevention CDC 24/7: Soving Usos, Protocing Pagalorii

Agency for Healthcare Research and Quality

Advancing Excellence in Health Care



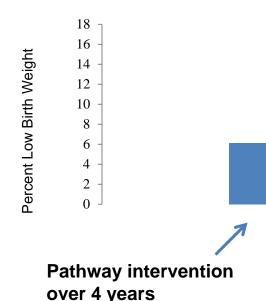






**The CMS Innovation Center** 

### **Published Study on Results**



6.1

**Cost Savings**: \$3.36 for 1<sup>st</sup> year of life; \$5.59 long-term for every \$1 spent

# Pathways Community Care Coordination in Low Birth Weight Prevention

Sarah Redding · Elizabeth Conrey · Kyle Porter · John Paulson · Karen Hughes · Mark Redding

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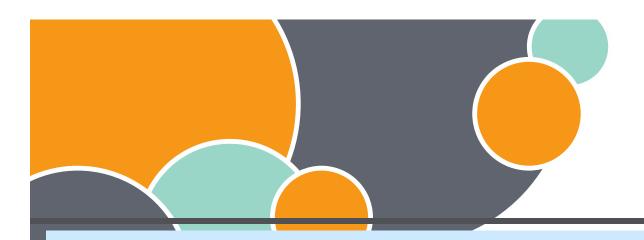
**Abstract** The evidence is limited on the effectiveness of home visiting care coordination in addressing poor birth outcome, including low birth weight (LBW). The Community Health Access Project (CHAP) utilizes community health workers (CHWs) to identify women at risk of having poor birth outcomes, connect them to health and social

Women participating in CHAP and having a live birth in 2001 through 2004 constituted the intervention group. Using birth certificate records, each CHAP birth was matched through propensity score to a control birth from the same census tract and year. Logistic regression was used to examine the association of CHAP participation

**Health Disparities:** Preventable differences in the burden of disease, injury, violence, or opportunities to achieve optimal health that are experienced by socially disadvantaged populations. *source: coc* 



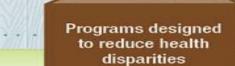




pathways **HUB** 

## REACHING FOR— Health Equity

Reducing health disparities brings us closer to reaching health equity.

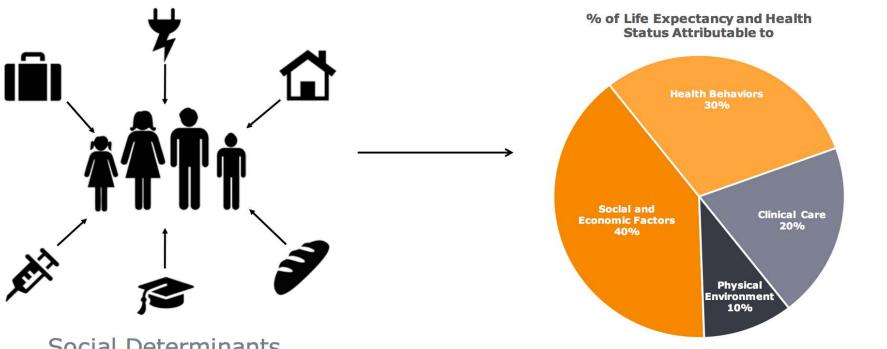




http://www.cdc.gov/minorityhealth/strategies2016/



### **Social Determinants**



Social Determinants (food, housing, transportation)

# Barriers to Health



# The Certified Pathways Community HUB Model is an effective way for organizations to work toward common goals.





**Common Goal=Reducing Health Disparities** 

## **HUB=Collective Impact**

### The 5 Conditions of Collective Impact

Common Agenda

- Common understanding of the problem
- · Shared vision for change

(2)

Shared Measurement

- Collecting data and measuring results
- Focus on performance management
- Shared accountability

Mutually Reinforcing Activities

- Differentiated approaches
- Coordination through joint plan of action

4

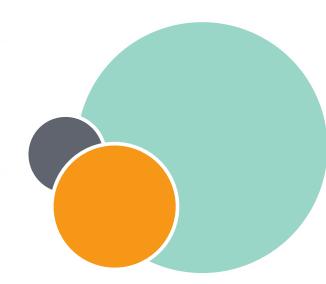
Continuous Communication

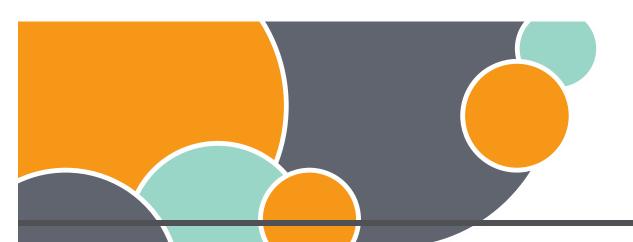
- Consistent and open communication
- Focus on building trust

(5

Backbone Support

- Separate organization(s) with staff
- Resources and skills to convene and coordinate participating organizations







## Milestones to Reduce Health Disparities

#### 2005

Lucas County Initiative to Improve Birth Outcomes adopted HUB Model with local funding

.25 FTE

#### 2010

NW Ohio Pathways HUB began contracting with Medicaid Managed Care Plans for community based pregnancy care coordination

.75 FTE 3 CHWs

#### 2013

-Lucas County Equity Institute "Getting to 1" formed with Toledo-Lucas County Health Department and Hospital Council of Northwest Ohio as co-leads -Pilot HMG HUB

1.25FTE 5 CHWs

#### 2014

Healthy Start Grant Awarded to TLCHD for reproductive life planning to serve pre/interconception and expand Pathways HUB

2.25FTE 10 CHWs

#### 2014

-HUB Certified

-GRC funded UT AHEC Partnership for CHWs to train and hire CHWs to work through HUB/Medicai d settings

-Awarded CDC grant to build adult Pathways

2.25 FTE20 CHWs

#### 2015

-IM and Chronic Diseases are priorities in Healthy Lucas County Plan

-Assisted OCMH to secure funding to enhance/ replicate HUB Model

-Implemented Getting to 1 Assess/Refer

-Breast Health through Komen

6.5 FTE 35 CHWs

#### 2016-17

-Funded by OCMH to expand HUB and mentor new HUBs

-becoming regional

-Received funds to bring to scale IM reduction efforts in the hotspot zip codes

-Awarded federal transportation grant

--Healthier Buckeye Expansion

-Contracted with 5 Medicaid Manage Care Plans for pregnancy and 3 for chronic disease care coordination and interconception

> 1<sup>1</sup>3 FTE 50 CHWs

# Medicaid Managed Care Plan Partners

### **Baby Pathways**











### **Adult Pathways**

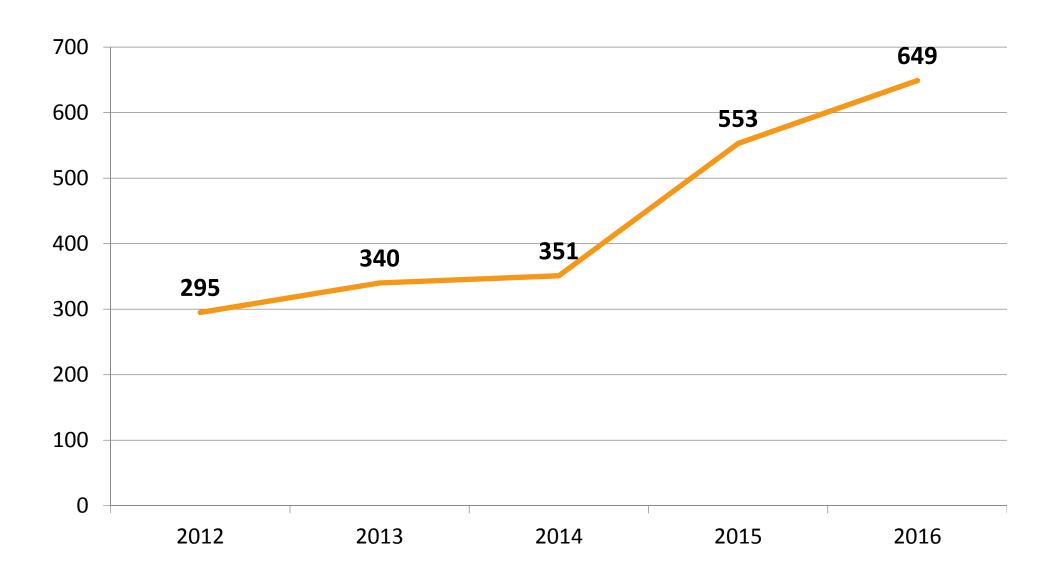




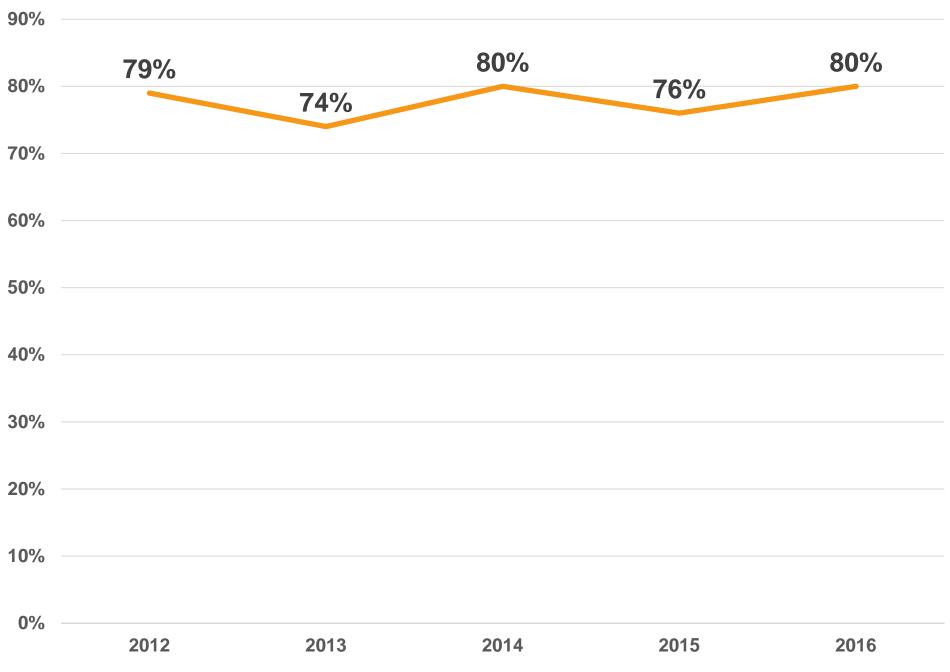




### **Overall Prenatal Enrollments**



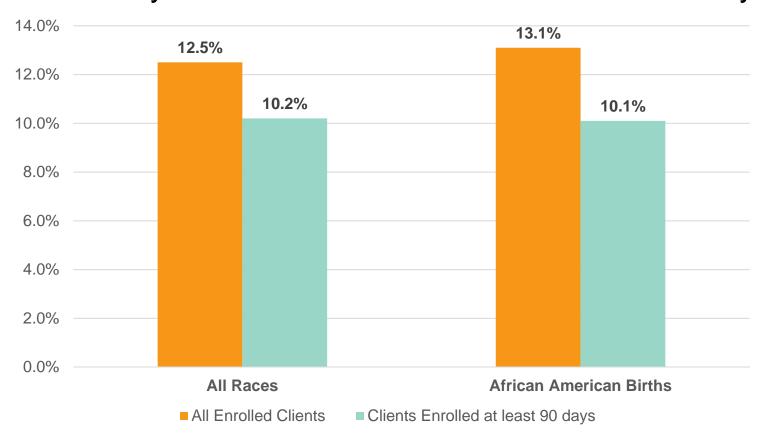




# Low Birth Weight Rates 2013-2016

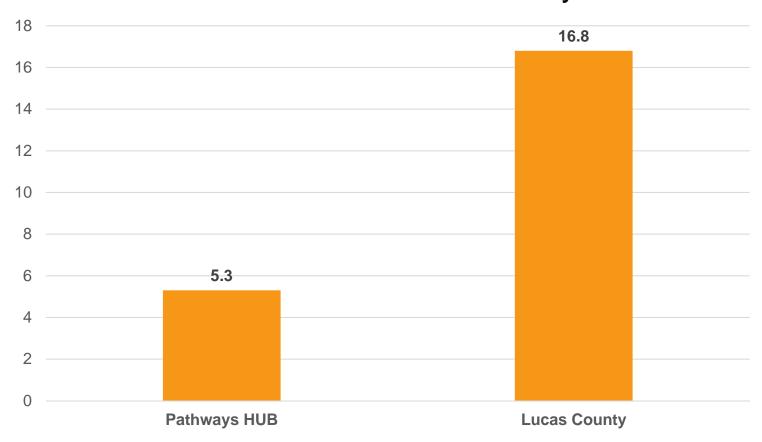
Lucas County 2015
African American— 16%
All Races — 9.6%

### All Pathways Clients/Clients Enrolled at Least 90 Days



# Infant Mortality Rate HUB FY 2016 compared to Lucas County 2015

African American Infant Mortality Rate





# Certified Pathways Community HUB Model

## **Pathways**

Step 1: Find

**Step 2: Treat** 

**Step 3: Measure** 

Comprehensive Risk Assessment

**Assign Pathways** 

**Track and Measure Pathways Connections to Care** 



Direct
Services =
Intervention

Care
Coordination =
clinic based

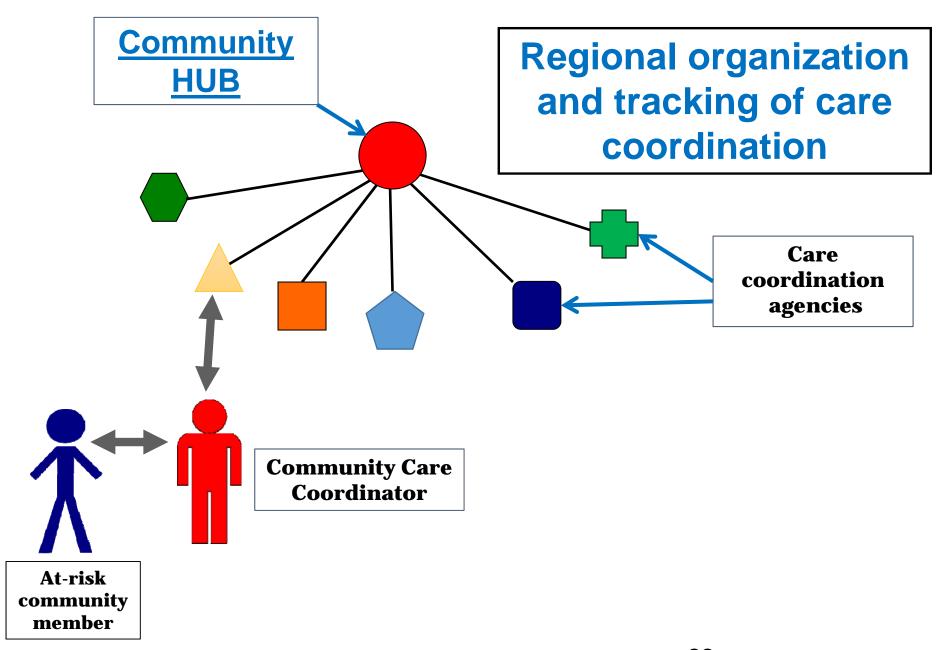
Community
Care
Coordination =
home based

Community Care Coordination – care coordination provided <u>in the community</u>; confirms connection to health and social services.



#### **A Community Care Coordinator:**

- Finds and engages at-risk individuals
- Completes comprehensive risk assessments
- Confirms connection to care
- Tracks and measures results



# Community-Wide System to Address Disparities and Improve Population Health



Referrals and Assessments by Medical Professionals



pathways **HUB** 

Neutral Forum
Track Data
Measures Outcomes/QI
Provide Training
Eliminate Duplication
Identify & Address Gaps
Community Outreach

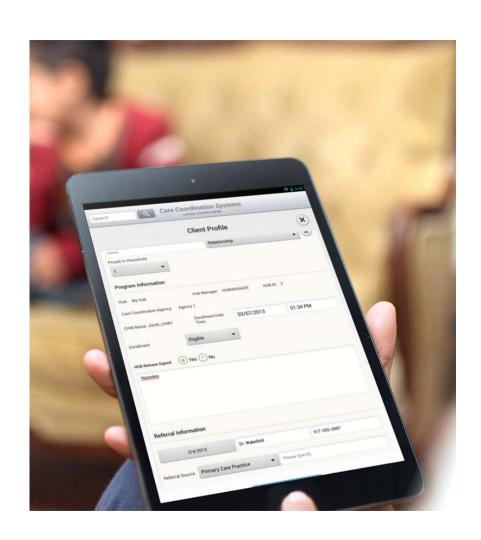
Outcome
Payments from
Medicaid
Managed Care
and Grant Funding



## Find: Comprehensive Risk Assessment

# Standard Data Collection:

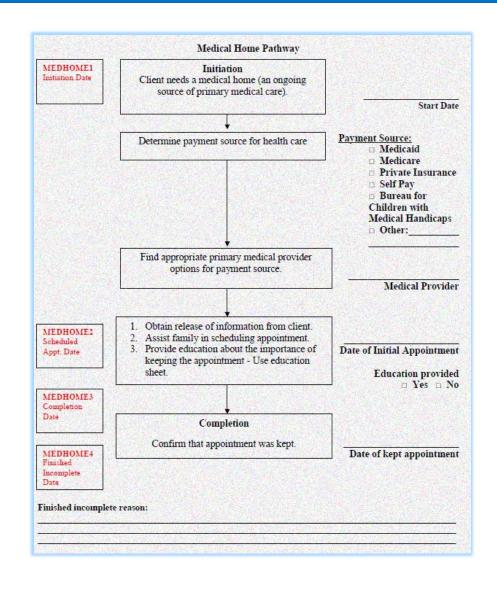
- Client Profile
- Initial Checklist (enrollment)
- Ongoing Checklist at each face-toface visit



# Treat: Risk = Pathways (PW)

# **20 Standard Pathways:**

- One risk factor at a time
- Outcome achieved
   = <u>finished PW</u> &
   Payment!
- Outcome not achieved = <u>finished</u> incomplete PW



### 20 Core Pathways – National Certification

- Adult Education
- Employment
- Health Insurance
- Housing
- Medical Home
- Medical Referral
- Medication Assessment
- Medication Management
- Smoking Cessation
- Social Service Referral

- Behavioral Referral
- Developmental Screening
- Developmental Referral
- Education
- Family Planning
- Immunization Screening
- Immunization Referral
- Lead Screening
- Pregnancy
- Postpartum

# Risk Assessment and Risk Reduction









**Community Based Care Coordination** 





### WHAT IS A CERTIFIED

# **COMMUNITY HEALTH WORKER?**



The Northwest Ohio Pathways HUB system relies on certified community health workers (CHWs), who help connect low-income residents to needed medical care and social services. Who are CHWs, and what can they do for you?

# CHWs Serve as partners & coaches to help people take charge of their health.





# Connect

to health insurance, a primary care provider and medical services.







Ensure people are able to get food, housing, clothing, diapers and other Basic neeps.

Work at physician offices, clinics, agencies and other places throughout the community.



# **Evidence Base for CHW Strategy**

- CHWs provide outreach, education, referral and follow-up, case management, advocacy, and home visiting services.
- Rated expected beneficial outcomes include Increased patient knowledge; access to care;
   healthy behaviors and preventive care.\*
- **strong evidence** of effectiveness: interventions that engage CHWs in a team-based care model to improve blood pressure and cholesterol in patients at increased risk for CVD
- **sufficient evidence** of effectiveness: interventions that engage CHWs for health education, and as outreach, enrollment, and information agents to increase self-reported health behaviors (physical activity, healthful eating habits, and smoking cessation) in patients at increased risk for CVD.\*\*

\*\* The Guide to Community Preventive Services Task Force



<sup>\*</sup> County Health Rankings & Roadmaps

### Measure

#### **Track and Measure Progress with Pathways**

#### **By Community Care Coordinator**

Name	Medical Home	Pregnancy	Social Service
CHW A	5	2	10
CHW B	1	3	4
CHW C	9	15	18

#### **By Agency**

Site	Medical Home	Pregnancy	Social Service
Agency A	50	25	22
Agency B	64	17	35
Agency C	40	32	19

- Care Coordinator
- Agency
- HUB
- Community
- Region
- Etc...



# It is a Systems Issue ...

#### Are we serving the most at risk?

- 5% of population uses 56% of health care resources (Ohio Medicaid data)
- Most at-risk are often the hardest to serve → no incentive to serve them
- Access for all (insured and uninsured) has gotten worse over the past 10 years

#### Low Income Resident. . .

Individual issues cross multiple agencies that function as silos:

- Health care
- Insurance
- Housing
- Education / Employment
- Mental health

. . . . and no one is <u>measuring the system</u>→ only the individual agencies

# Health-Related Care Coordination Partners







# **MERCYHEALTH**















# Community-Based **Care Coordination Partners**



















# HUB Services Provided to Canton-Stark County THRIVE

#### Training

- THRIVE staff to manage the collaboration of care coordinating organizations utilizing the HUB Model;
- Community health workers (CHW) and supervisors to work through the HUB model to achieve positive health and social outcomes.
- Provide technical assistance to work in partnership with the managed care plans and earn payment for positive outcomes by expanding our existing contracts.

#### Operations

- Provide ongoing data quality services and billing Ohio
   Medicaid Managed Care Plans for completed Pathways.
- Provide ongoing technical assistance for quality improvement to achieve the desired outcomes.

### **STRIVE HUB Services Time Line**

Training provided on
HUB Model
Pathways
CCS
July 2017

Implementing
Pathways through
Northwest Ohio
Pathways HUB
August 2017

Contracting with NW
Ohio Pathways HUB
for Managed Care
Outcome Payments
September 2017

### Northwest Ohio Pathways HUB

#### STRIVE TEAM



- Jan Ruma, HUB Director and Vice President of HCNO
- Carly Salamone, Assistant Director
- Chris Demko, Operations Manager
- Michelle Smith-Wojnowski, Clinical-Community Linkages Specialist
- Kailyn Kabat, Training and Data Coordinator
- Alayna Cavanaugh, Graduate Assistant

